

## Making Lab Testing Easy, Immediate and Accessible

### Who We Are

Genalyte is a laboratory with on-site capabilities that delivers test results in approximately 30 minutes, enabling physicians to test patients and enhance their clinical consult in one office visit.

### Problem with Traditional Laboratory Testing

Laboratory test results are a critical input to high quality care. Unfortunately, laboratory testing today is an inefficient, multi-day process that delays care and drives unnecessary administrative burden for patients and physicians.

### Our Solution—Comprehensive On-site Lab Test Results in <30 minutes

Genalyte's solution dramatically rethinks laboratory testing to improve care, lower costs and deliver an exceptional patient experience. Our on demand, on-site laboratory testing with central lab oversight enables accurate, reliable results in under 30 minutes versus several days.



- Fully automated, onsite laboratory (31"W X 39"D X 73"H)
- Comprehensive test menu that addresses 90% of all blood tests physicians typically order <sup>(1)</sup>
- EMR integrated
- No capital, maintenance or any other costs for the clinic

### Clinic Workflow

9:00 AM



Patient arrives.

9:00 AM



Lab tests in system;  
phlebotomist draws blood.

9:30 AM



Lab tests results returned.

9:30 AM



Patient meets with clinician.  
Lab results are discussed  
during the consult.

Test menu includes:

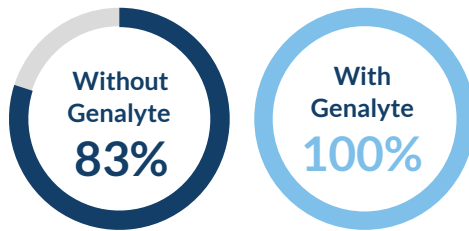
- Chemistry Panels (Comprehensive Metabolic, Lipid, General Chemistry 13)
- Hematology Panels (Complete Blood Count with 3 part differential)
- Immunoassay Panels (Thyroid, Vitamin, Hormone, Infectious Disease, others)

Learn more at [www.genalyte.com](http://www.genalyte.com)

## Benefits of Genalyte to Clinic

### IMPROVED COMPLIANCE & OUTCOMES

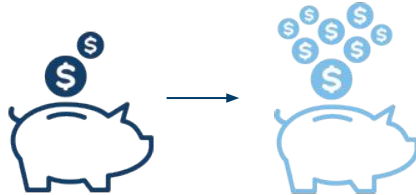
% of Patients with Completed Test Orders



*“We used to send patients to a lab two miles away, now we have a professional, in-house lab on-site—at no cost to us. Saves my office lots of time.”*

— Dr. Ray M.

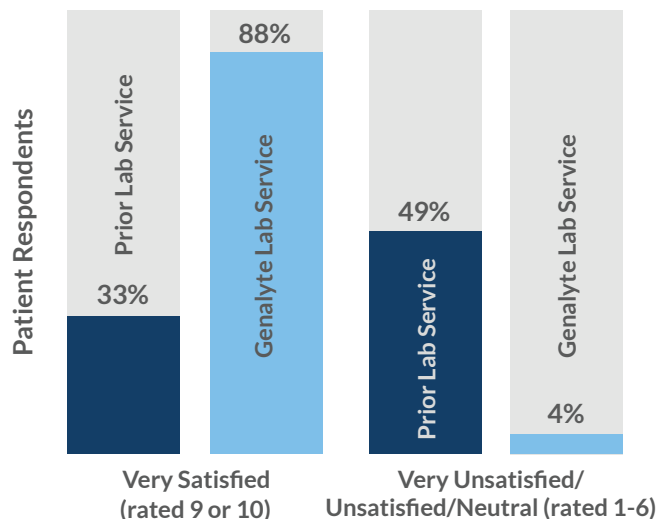
### FEWER HASSLES, MORE SAVINGS



*“Testing with Genalyte in the office has really made them more efficient. Our staff no longer has to call patients to remind them to get their labs run, pack up samples to ship to labs, or call patients back with test results. This is a huge time savings for us.”*

— Hakim, President/CEO of a Clinical Management Association

### HIGHER PATIENT SATISFACTION



*“The results were so fast, it was truly amazing. Knowing my numbers saved time for me and my doctor. And I didn’t have to take another day off work or worry waiting for results. This is revolutionary and about time!”*

— Rochelle, Patient

Source: IRB clinical study